

# INCENTIVE PLAN 2018 overview



## RETAIL COMMISSIONS *paid daily*

When customers purchase from your free [www.ShopHBN.com](http://www.ShopHBN.com) retail website, you earn 50% of the Commissionable Volume (CV) on their order.

### The HBN Difference:

Retail Orders automatically pay 50% of the Commissionable Volume into your Binary Pay Leg where you can earn even more!

**You earn by simply sharing your free retail website. There are no requirements at all, and best of all, the bonus is paid in real-time, that same day!**

## STAR BONUS *paid monthly*

### The HBN Difference:

The Star Bonus allows the Consultant to not only break-even but to get in profit quickly, with the ability to earn an additional \$1,300 monthly bonus with a team of only 84 members.

### YOU

Use 100 PV during the month.



### \$100 BONUS

Paid to you when you have four (4) 1<sup>st</sup> generation members who use 100 PV during the month.



### \$300 BONUS

Paid to you when you have sixteen (16) 2<sup>nd</sup> generation members who use 100 PV during the month.



You must qualify for the \$100 bonus to be eligible for the \$300 bonus.

### \$900 HOLIDAY FUN BONUS

Paid to you when you have sixty-four (64) 3<sup>rd</sup> generation members who use 100 PV during the month.



You must qualify for the \$300 bonus to be eligible for the \$900 bonus. Effective November - December 2018

### Requirements To Earn:

100 PV order, 4 active 1<sup>st</sup> Generation Members with 100 PV orders, 16 active 2<sup>nd</sup> Generation Members with 100 PV orders, 64 active 3<sup>rd</sup> Generation Members with 100 PV orders.

## FAST START BONUS *paid instantly*

Earn 20% Fast Start Bonus on all wholesale orders placed by your personally enrolled members during their first 90 days plus qualify to earn on the sales of 2<sup>nd</sup> and 3<sup>rd</sup> Generation members!

### The HBN Difference:

50% of the CV will automatically be placed in your Binary Pay Leg where you earn even more!

|                | EVERYONE | EXECUTIVE | BRONZE |
|----------------|----------|-----------|--------|
| 1st Generation | 20%      | 20%       | 20%    |
| 2nd Generation |          | 3%        | 3%     |
| 3rd Generation |          |           | 2%     |

### Requirements To Earn:

1<sup>st</sup> Generation: No requirements

2<sup>nd</sup> Generation: Executive or higher

3<sup>rd</sup> Generation: Bronze or higher

### When You Purchase a Value Pack & Maintain a 100 PV Monthly Auto-Delivery...

You earn an additional 10% Fast Start Bonus (total of 30%) on all orders placed by your personally enrolled during their first 90 days and receive **10 FREE Gift Cards** every month to use in building your business!

## MATRIX BONUS *paid weekly*

Earn \$0.25 or \$1.00 for every 50 CV order placed by customers under you in your Matrix, no matter who enrolled them.

### The HBN Difference:

Our exclusive Matrix within a Binary Plan allows you to earn on orders in your "power leg" without people on your pay leg and you earn the matrix bonus with zero balancing!

### Requirements To Earn:

To qualify to earn on sales in your Matrix you need to personally use a minimum of 25 to 50 Commissionable Volume (CV) points in Heart & Body Naturals products every 30 days.

| RANK                   | LEVEL | POTENTIAL EARNINGS PER LEVEL |
|------------------------|-------|------------------------------|
| Member                 | 1     | \$2                          |
|                        | 2     | \$4                          |
|                        | 3     | \$8                          |
| Consultant             | 4     | \$16                         |
|                        | 5     | \$32                         |
|                        | 6     | \$64                         |
|                        | 7     | \$128                        |
| Executive              | 8     | \$256                        |
| Bronze                 | 9     | \$512                        |
| Silver                 | 10    | \$1,024                      |
| Gold                   | 11    | \$2,048                      |
| Platinum               | 12    | \$4,096                      |
| Pearl                  | 13    | \$8,192                      |
| Sapphire               | 14    | \$16,384                     |
| Ruby                   | 15    | \$32,768                     |
| Emerald                | 16    | \$65,536                     |
| Diamond                | 17    | \$131,072                    |
| Dynamically Compressed |       |                              |

## BINARY BONUS paid daily

Earn 4% with a minimum of 25 PSV  
 Earn 8% with a minimum of 50 PSV  
 Earn 12% with a minimum of 100 PSV

### The HBN Difference:

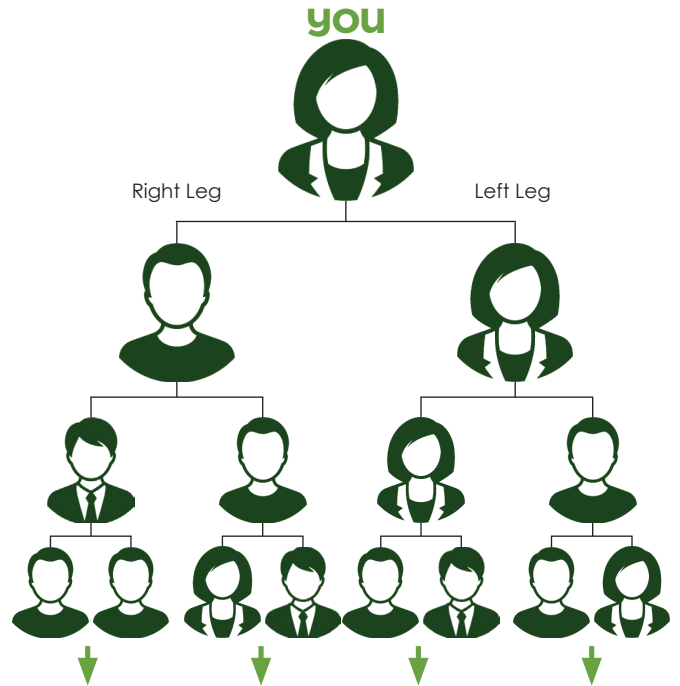
Not only do you earn the Matrix bonus on your binary team, but you are also paid up to 12% on your pay leg, and it is paid to you instantly, as soon as you have 200 CV in one leg and 200 CV on the other with absolutely NO FLUSHING!

### Requirements To Earn:

- Active Executive Consultant or above
- You earn each time there is 200 CV in one leg and 200 CV in the other.

### Check This Out!

If you're not yet an Executive Consultant, that's okay because as long as you have 25 PSV every 30 days, unpaid sales volume in both of your teams will automatically accumulate and be stored, waiting for you to qualify and then earn!



## BINARY MATCH COMMISSIONS paid daily

Bronze<sup>(and above)</sup> Consultants can qualify to earn a check match of the Binary Commissions on Executive Consultants in their enrollment tree, up to 7 Generations deep, with no limit to the number of checks you can match!

| GENERATION | BRONZE | SILVER | GOLD | PLATINUM | PEARL | SAPPHIRE | RUBY | EMERALD | DIAMOND |
|------------|--------|--------|------|----------|-------|----------|------|---------|---------|
| 1          | 10%    | 15%    | 20%  | 20%      | 20%   | 20%      | 30%  | 40%     | 50%     |
| 2          |        |        |      | 5%       | 5%    | 5%       | 5%   | 5%      | 5%      |
| 3          |        |        |      |          | 5%    | 5%       | 5%   | 5%      | 5%      |
| 4          |        |        |      |          |       | 5%       | 5%   | 5%      | 5%      |
| 5          |        |        |      |          |       |          | 5%   | 5%      | 5%      |
| 6          |        |        |      |          |       |          |      | 5%      | 5%      |
| 7          |        |        |      |          |       |          |      |         | 5%      |

**Take advantage of ranks that can make your business stronger.**

**Each rank is designed to ensure a strong foundation for your organization, both in structure and volume.**

**Build your organization with these ranks in mind and you'll be building your future!**

## RANK ADVANCEMENT BONUS paid in 10 monthly increments

As your business grows and you reach the rank of Pearl<sup>(or above)</sup>, you qualify for the guaranteed-income Rank Advancement Bonus, split into 10 monthly payments when rank is maintained!

### Requirements To Earn:

Active Pearl<sup>(or above)</sup> Consultant

| RANK     | # OF PAYOUTS | AMOUNT PER PAYOUT | TOTAL PAYOUT |
|----------|--------------|-------------------|--------------|
| Pearl    | 10           | \$500             | \$5,000      |
| Sapphire | 10           | \$1,000           | \$10,000     |
| Ruby     | 10           | \$2,500           | \$25,000     |
| Emerald  | 10           | \$5,000           | \$50,000     |
| Diamond  | 10           | \$10,000          | \$100,000    |